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SOCIAL

Family First
AND ALWAYS with
The Ingargiolas

What Has Resale Value?

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How to Get Your Antiques & Assets Sold in 2023

Times are tight here in New York City. Inflation rates are rising, basic food staples are getting more expensive, residential rents are up by nearly a third. So how are people coping?

In too many cases, the response is resorting to drastic measures, like taking money from IRAs or loading up on credit card debt. But in many cases, those same people have assets — heirlooms, art and jewelry — sitting right under their noses that can be liquidated for cash.

If you or your family have these sorts of items, this article is well worth saving. Read on to find out exactly what has resale value and how to get your antiques sold.

WHAT HAS RESALE VALUE?

The types of items with resale value have changed dramatically in the past few years, and in ways that might surprise you. In short, it ain't your grandma's antique market anymore! The following types of heirlooms command the highest prices:

- **100+-year-old Chinese antiques**, including copies in good condition. Although these do not sell for the sky-high prices they once did, they still can have major value.
- **Gold and silver items of any type**, including high-end and heavy jewelry. The prices for these two metals are very high; now is a better time than ever to sell anything containing them.



- **Mid-century modern furniture**. For many years, the resale value of these items was enormous. However, as contemporary copies become more common, their value is starting to come down. I strongly recommend selling them now, while the resale value is still strong.
- **Fine art paintings or limited-edition prints** by blue-chip, listed artists such as Frank Stella, Marc Chagall, Pablo Picasso, and Jeff Koons.

WHAT IS THE PROCESS?

Your first step should be to contact a reputable (licensed and bonded) antique specialist, such as *Syl-Lee Antiques*. Even if you're not sure whether your heirlooms have value, a simple phone call or email exchange may be able to give you an answer quickly, and at no cost.

Once you contact the dealer, they should:

- Make an appointment, go to your home, and assess the items you'd like to sell. This is at no cost, ever.
- Provide options for handling your antiques, including, if appropriate, an offer to buy them or, in some cases, the entire estate.
- Purchase the items immediately, then arrange to remove them.

A quick note: some people are reluctant to call a dealer due to the physical condition of the house, hoarding, or other concerns. A quality antique dealer does not place value judgments on clients. We, for one, are here to help make estate liquidation as seamless and financially meaningful as possible, nothing more or less!

Be Rewarded For Spring Cleaning

SYL-LEE ANTIQUES

Single Items & Entire Estates

212.366.9466
Syl-LeeAntiques.com

40 Year Family Business • We Buy Entire Estates
Renowned NYC Antique Buyer • Licensed & Bonded



We Buy Antiques, Coins, Jewelry & Fine Art

WHAT'S SELLING RIGHT NOW:

- 100+-year-old Chinese antiques
- Gold and silver items of any type
- Mid-century modern furniture
- Fine art paintings or limited-edition prints

WE COME TO YOU!
Immediate Cash Paid

Adam Zimmerman & Marion Rizzo Same Day Service | Free In-Home Appraisals | 40 WEST 25TH ST, GALLERY 113, NYC

Adam Zimmerman is the CEO of Syl-Lee Antiques with his sister, Marion. Adam is one of the nation's foremost experts on antiques. His insights have been featured everywhere from television shows to nationally distributed podcasts to magazines. His book "Antique Help: Making Sense So You Can Make Some Cents" will be released later this year.

